

# Glimpses of Gulfood 2013



Mr. Jawed Ali Ghori Managing Director Matco Rice Processing (Pvt) Ltd - Chairman Rice Exporters Association of Pakistan.



Mr. Salman Jaka -Export Manager, Kolson.



Mr. Imran Rasheed Chief Executive Staple Food Private Ltd.

## MilkyLAB S.r.l.

MilkyLAB is an Italian leader in the construction of dairy equipment, which has been on the international market with its MilkyLAB brand for more than 30 years.

The following is the list of products that MilkyLAB manufactures:

- ❖ Line for mozzarella and pizza cheese
- ❖ Line for processed cheese and spread cheese
- ❖ Ricotta line
- ❖ Line for string cheese.

The company's product range comprises a complete series of complete plants with high technology content and state-of-high automation. As well as providing the equipment, MilkyLAB also supplies technology and production process.

At gulfood, the visitors can find the most high technology equipment for the processing and packaging from Europe. We talk with different large dairy plants that already produce cheese mozzarella and pizza cheese with very old technology and small farmers who have milk, but don't produce cheese.

Regarding the big dairy plant, milkylab is offering a very high technology solution, as the cooker stretcher by steam MOD. LAB 18, the innovative stretching system proposed by us, as well as increasing output by 10% over traditional stretching systems, also results in considerable cost savings. A large proportion of the purification costs are completely eliminated - since there is no more fatty liquid to dispose of (stretching buttermilk - and steam consumption is reduced to 50%.

The machine is designed for use with fresh or frozen curd, but is also suitable for mixing in powder products such as "Caseina" or waste products for cheese spread production. Regarding the small farmers, milkylab can offer the complete machinery for cooking the milk and for the production of fresh cheese, ricotta and mozzarella.

Milkylab will support the client with the technology assistance and know-how during the cheese processing. They are expected to be present at Gul food next year in 2014. They want to follow the dairy industry step by step with their support in technology, new cheese products and innovation. ♦



Mr. Hasibul Hassan, HOM Quality Foods Pvt. Ltd.



Mr. Imran Hanif Baloch - G M Finance & Int'l Marketing, Qarshi.



Mr. Maaz Ismail, Business Development, Rice Tek International General Trading LLC.

# Gulfood



Mr. Pardeep Kumar and Jatindar Kumar, Director Promotions, K.K. Rice Mills Pvt. Ltd.



Mr. Usman Boloch Manager Import, Manzoor Food.



Mr. James Donaldson Commercial Manager Mr. Jeroen de Kort - Research & Development.



Mr. Manoj Kumar, Meskay & Femtee Pvt. Ltd.



Mr. Kadircan HEPGUNAY Mr. Yetkin EKER Sales & Marketing Department Mr. Ozan CAGLAR Enginerring Department, AR-CAN.



Mr. MAG. ALEXANDER THIER - Sales Director.



Mr. Aqeel Lakdawala Mr. Fahim Khan Tea Supply Chain Manager, Tapal.



Mr. Mashenko Kirill Chief Marketing Mr. Sergii Pashchenko



Mr. Oliver McAuliffe International Commercial Manager.



Mr. Noor Dhedhi -Manager Export & Marketing, DANPAK.



Mr. Harrish Thukral Manager Mr. Rizwanali Lakhani Business Development Dairy Commodities and Plant & Machinery.



Mr. Kirk Gemmill Business Development Manager Africa, Fortitech.



Mr. Magnus Woehl Mr. Ahlberg Bo Mr. Jean-Marc Hammann - Export Manager.

## Matcon exhibited Smart Drum with a Cone Valve

“Matcon participated once again in the ever-growing Gulfood exhibition in Dubai, UAE. Our stand was located in the British pavilion. We exhibited a number of pop-ups and a Smart Drum with a Cone Valve, but the show stealer was our factory model. This model, based on a spice mixing plant Matcon set up in Thailand, had a touchscreen above it - an interactive feature allowing people to click on any equipment Matcon offers and see how it works.

We met with a great mix of people from different countries. Majority of them were CEOs and Directors which showed us how seriously companies take Gulfood. A significant number of people we met had a need for Matcon’s solutions. Once I had explained to them the lean benefits of Matcon’s technology, they were deeply interested. These good discussions have now turned into conversations which are developing into potential projects.

The fact that Matcon provides full turnkey solutions for formulation, mixing, packing and cleaning and our extensive global presence impressed many at Gulfood. We will, no doubt, be exhibiting in 2014.”



Mr. Mark E. Wild Sales Manager Fawema (Germany)



Simraga and Mr. Hamid Anwar Deputy General Manager.



Mr. Ludo Mans International Sales Manager - Pulviver Egg Powders.



Mr. Costakis Tallaris Technical Manager Thomason Machinery Ltd - Cyprus.



Isabel Regalado Marketing Coordinator and Nadia Taylor Director, Pashchenko



Mr. Shiraz Ahmed, Business Development Manager with Mr. Amir Sotoudeh, Managing Director, Multivac Middle East.



Mr. Mr. Ricky Mr. Jatinder Minhas Marketing Coordinator.



Mr. Shiraz Valappil -Sales Coordinator MR. Saqib Shams -Food Technologist



Syed Faizullah Jawad, Director Marketing of Hamdard Laboratory (Waqf) Pakistan with his team.